

# ISOM2600 (L1-L4)

## Introduction to Business Analytics

### DESCRIPTION

This course introduces students with the foundation needed to apply data analytics to real-world challenges they will confront in their future career. It covers statistical methods in descriptive analytics and predictive analytics, including regression, variable selection, classification and clustering. This course provides students with the fundamental concepts and tools needed to understand the emerging role of business analytics in organizations and shows students how to apply basic business analytics methodology using the current popular software, and how to communicate with analytics professionals to effectively use and interpret analytic models and results for making better business decision. Emphasis is placed on statistical reasoning and interpretation of results, rather than proof of theory and coding. Students only use Python language as a tool to analysis data.

### LEARNING OBJECTIVE

1. To gain an understanding of how managers use business analytics to formulate and solve business problems and to support managerial decision making.
2. To select and apply appropriate statistical models in the analysis of quantitative and qualitative data from a variety of business scenarios.
3. To learn how to use Python to apply the statistical models on the business problems.

### PREREQUISITES

ISOM2500 Business Statistics  
ISOM2020 Coding for Business

### LECTURE

Instructor: Dr. Baoqian PAN, Kris  
Room: 5041 (LSK Business building); Email: [ismtpbq@ust.hk](mailto:ismtpbq@ust.hk)  
Office Hours: half an hour after class or make an appointment.

Teaching Assistant: (L1) Miss Yvonne Chan, (L2-L4) Mr. Elvis LEE  
Email: (Yvonne) [imywchan@ust.hk](mailto:imywchan@ust.hk), (Elvis) [imelvis@ust.hk](mailto:imelvis@ust.hk)  
Room: LSK 4049C/4065  
Office Hours: send an email to make an appointment.

Lab section:

Lab sections is arranged to learn Python code and review important course content.

## **COURSE WEBSITE**

<http://canvas.ust.hk>

## **SYLLABUS**

This syllabus is subject to change in the event of extenuating circumstances.

Topic 1: List, Array and Graphing

- List
- array
- Graphs

Topic 2: Pandas and Data Processing

- Missing data
- Data slicing
- Feature engineering

Topic 3: Clustering – part 1

- K-means

Topic 4: Clustering – part 2

- Hierarchical clustering

Topic 5: Multiple Linear Regression – Part 1

- Review of simple linear regression model
- Parameter Estimate and Interpretation
- Residual Analysis

Topic 6: Multiple Linear Regression – Part 2

- Multicollinearity
- Hypothesis testing and confidence interval
- Evaluate prediction accuracy using test set

## **REFERENCE BOOK**

\* Python Data Science Handbook, Jake Vanderplas

## **PROGRAMMING LANGUAGE**

Python

## **GRADING**

Your grade in the course is based on: Lab assignment 26%, Final exam 50%, Class participation 24% and Peer evaluation.

Lab Assignment 1 (3 students/group, deadline: week 5)	16%
Lab Assignment 2 (3 students/group, deadline: week 7)	10%
Final exam (individual, Multiple choice, 1 hour)	50%
Class participation (In class exercise, multiple choice)	24%
Peer evaluation	Downgrade when necessary

Notes:

A. Lab assignment 26%. There will be 2 Group HWs.

Note:

1) There should be 3 persons in each group.

Please submit the soft copy of the assignment to us through CANVAS:

For the soft copy, please sign the name on the cover page of assignment (before the deadline); otherwise, you will have no record for HWs. The excuses, i.e. “forget to sign”, “Other members submit the HW without notice” etc. are not accepted.

Note: CANVAS will automatically close the submit channel right after the deadline. It is the supporting evidence to your punctual submission of homework. No argument is allowed for those students who claim that they have submitted the homework but CANVAS did not receive it, or there is no **submit** button. Because the **submit** button is gone automatically right after the deadline. You are strongly recommended to test the **submit** button and submit your homework earlier.

2) Free riding is not allowed.

If you don't join the discussion of HWs, other members from your group have the right to submit HW without your permission and without your name on it. In addition, if you have little contribution in the discussion (e.g. Show up without preparation), your group-mates can send an email to notice me.

Note: you can use ZOOM meeting, WeChat or WhatsApp for discussion. Please keep a record just in case you need to file a complaint.

B. Final Exam 50%

Individual, 30MC, 1-hour exam. Python will be tested.

**Important note:** If you are absent from the final exam due to positive test / confirmed COVID-19 cases or other illness, you must report the circumstances of the case **in writing**<sup>1</sup> and **provide appropriate evidence or documentation**<sup>2</sup> to the instructor and TA **within one week** of the scheduled date of the final exam. The make-up of the final exam will be provided in the **Summer term**.

**Otherwise, if the final exam is missed, you won't pass the course. No make-up final exam will be provided.**

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<sup>1</sup> Please download form: [Report on Extenuating Circumstances Affecting Assessment \(ITSC log-in\)](#). Complete this form and submit to the TA and instructor.

<sup>2</sup> **Appropriate documentation** proving the student's illness **on the day of the missed assessment MUST be provided**, we may consider the following documents as valid supporting:

- (1) Notification message of positive test result sent by the department of health
- (2) Isolation/Quarantine Orders issued by the HKSAR or "[Declaration System for individuals tested positive for COVID-19 using Rapid Antigen Test](#)"
- (3) Other positive test result or medical certificate issued by legitimate authorities

C. Class participation 24%.

**How to get full mark of class participation?**

Finish the in-class exercise in all 6 lectures.

**Bonus for the optional Python practice (individual, deadline: week3. Can compensate for missing 1 class)**

D. Peer Evaluation.

You need to conduct peer evaluation after lab assignment 2. If you do not conduct the peer evaluation before the deadline, you will not get the score for this part. If you do not contribute for the lab assignment, you will be downgraded.

## **GRIEVANCE PROCEDURE**

If you disagree with grades that have been assigned to your work, you have the possibility to meet instructors within one week after the grades have been published on the course website. Be specific about what it is that you don't agree with.

## **ACADEMIC INTEGRITY**

Academic dishonesty includes, but is not limited to, cheating, plagiarizing, fabricating of information facilitating acts of academic dishonesty by others, having unauthorized possession of examinations, submitting work of other groups, or tampering with the academic work of other groups. All exam answers must be your own, and you must not provide any assistance to other students during exams. Current university policy on academic dishonesty is "if a student is discovered cheating however minor the offence, the course grade will appear on the students' record with an X, to show that the grade resulted from cheating." This X grades stays on the record until graduation. If the student cheats again and "earns" another X grade, the student will be dismissed from the university.

Submit your soft copy of assignment to us on Canvas which will be the supporting evidence of your submission of assignment. Late submission will not be accepted.